

Procurement and Supply Chain Services

Elements enabling predictable and successful procurement of long-acting technologies



Key takeaways from post-commercialization market circumstances of ARVs

- Timelines for guidelines adoption per country
- Identify demand in a few high burden countries
- Initiate product registration timely
- Consistent and frequent updates on supply availability
- Supply maximum 3-6 months demand to an individual country
- Follow consumption and roll-out closely
- Share demand forecast with suppliers



Pooled procurement and supply chain management for long-acting products

- Countries to develop bottom-up forecast
- Coordination mechanism to link demand with available supply
- Coordinate demand across buyers
- Pooled procurement initiatives
- Develop roll-out and supply plan
- Clear communication to all stakeholders
- Share detailed country specific forecast with supplier(s)
- Monitor uptake and schedule next procurement



How MPP can help further overcome market and procurement barriers

- Expand number of countries eligible under the license agreements
- Incorporate technology transfer in license agreement
- Support demand creation programs
- Create centralized oversight on demand and supply
- Stimulate generic suppliers to commercialize

